

Economic Report

MONTHLY FEATURE:

Financial Forecast & Snapshot



OFFICE OF THE CITY CONTROLLER

Mav

Snapshot Highlights

Tax revenues (City & PICA) for May totaled \$245 million, which is a 17 percent decrease compared to last May. A breakdown of the total revenues included \$212 million into the General Fund and \$33 million as the PICA portion.

Wage/Earnings/NPT (City PICA) collections for the month totaled \$134 million, a one percent increase over the same month last year. Yearly collections for this tax category have totaled more than \$1.6 billion.

Monthly sales tax collections for May totaled \$10.1 million, which is lower than monthly collections prior to the one percent increase (from seven-to-eight percent). same monthly collection was last recorded in May 2005. Additionally, the FY2015 yearly collections have totaled almost \$140 million.

In addition to reviewing tax collections, the Controller's economic report reviewed the \$146 million in new tax revenues provided to the School District of Philadelphia during FY2015. This new tax revenue is a result of enacted legislation by the City and State in an effort to raise additional funds for the School District.

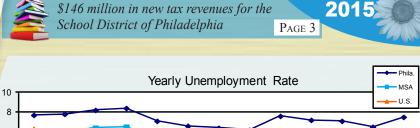
Yearly Cigarette Tax revenues have totaled \$45 million, averaging about \$5.6 million a month since the tax was implemented in October 2014. The redirected Sales Tax revenue to the School District recorded from September 2014 through May 2015 has totaled almost \$101 million.

Upon further review of the Cigarette Tax collections, it was determined that the Commonwealth has charged the School District so far this year a total of \$686,000 for administrative costs associated with personnel, travel and office space to support program operations.



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| Yearly Unemployment Rate | ── MSA |
|---|-----------------|
| | — ■ U.S. |
| 8 | |
| 6 | |
| 4 | |
| | |
| May-14 Jun-14 Jul-14 Aug-14 Sep-14 Oct-14 Nov-14 Dec-14 Jan-15 Feb-15 Mar-15 Apr- | -15 May-15 |
| | |

| | <u>May15</u> | <u>Apr-15</u> | <u>Change</u> | <u>May-14</u> |
|--------|--------------|---------------|---------------|---------------|
| City - | 7.5% | 6.5% | -8.5% | 8.5% |
| MSA - | 5.6% | 4.8% | -14.3% | 5.9% |
| US - | 5.5% | 5.4% | 1.8% | 6.3% |

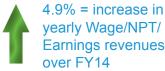
unemployment rates are non-seasonally adjusted

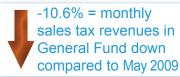




According to PICA, collections for a single month can be a misleading indicator due to monthly variability in collections

Key Indicators









7.7% = increase in monthly home sales compared to May 2014

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Current Employment Data & Forecasted Conditions

May 2015

Nanmanufacturing Business Outlook Survey

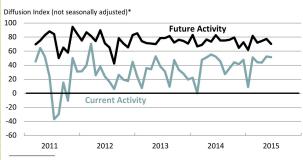
According to the Federal Reserve Bank of Philadelphia's latest Nonmanufacturing Business Outlook Survey, firms reported paying significantly more for goods over the last month as the Prices Paid Index increased by 24 points. It went from a reading of 11.4 in May to 35.1.

The higher index was a result of a spike in respondents reporting increases in prices paid, from 20 to 38 percent, and a drop in the number or respondents reporting decreases, from nine to three percent. In addition, the Prices Received Index dropped from 43.2 to 35.1. However, almost 60 percent of respondents reported no change.

Firms provided positive indicators for employment conditions as the Full-Time Employment Index jumped from 13.6 to 24.3 over the last month. Part-time employment also increased by five points.

Furthermore, the index readings for wage and benefit costs declined from 43.2 to 35.1 during the same period. Almost 40 percent of respondents indicated an increase compared to three percent favoring a decrease. The remaining firms reported no change.

Chart 1. Current and Future General Activity Indexes for Firms (March 2011 to June 2015)



* Percentage of respondents indicating an increase minus percentage indicating a decrease

Chart from the June 2015 Federal Reserve Bank of Philadelphia's Nonmanufacturing Business Outlook Survey

Total Non-Farm Employment (latest data available)

| | May 2015 | April 2015 | % Chg. | May 2014 |
|---------------------------|----------|------------|--------|----------|
| City Total | 683,800 | 685,800 | -0.3% | 673,300 |
| Construction | 11,600 | 10,900 | 6.4% | 11,000 |
| Manufacturing | 21,100 | 21,300 | -0.9% | 21,500 |
| Trade, Trans. & Utilities | 90,700 | 90,900 | -0.2% | 90,800 |
| Information | 11,500 | 11,400 | 0.9% | 11,300 |
| Financial Activities | 41,800 | 41,500 | 0.7% | 41,500 |
| Prof. & Business Srvs. | 87,100 | 87,800 | -0.8% | 87,500 |
| Educ. & Health Srvs. | 213,900 | 217,200 | -1.5% | 211,900 |
| Leisure & Hospitality | 74,200 | 71,900 | 3.2% | 68,100 |
| Other Services | 29,600 | 29,500 | 0.3% | 27,300 |
| Government | 102,300 | 103,400 | -1.1% | 102,400 |

City of Philadelphia Demographics

| Population | Male | Female | White | Afric. Amer. | Asian | Other | Hispanic |
|------------|--------|--------|-------|--------------|-------|-------|----------|
| 1,553,165 | 47.30% | 52.70% | 45.5% | 44.2% | 6.9% | 3.3% | 13.3% |

| Pov. Rate | Under 18 | Over 65 | Md. Hse Inc. |
|-----------|----------|---------|--------------|
| 25.6% | 39.3% | 17.3% | \$36,957 |

Demographic data was compiled from the 2013 U.S. Census Bureau and 2012 American Community Survey



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OFFICE OF THE CITY CONTROLLER • Alan Butkovitz

MILLIONS FROM NEW TAX REVENUES FOR SCHOOL DISTRICT

May 2015

Examining revenue collections from the Cigarette Tax and Sales Tax

Month

November

December

January

February

March

April

May

Total

October

Cigarette Tax Revenue FY15

School District \$

\$8.1M

\$6.5M

\$4.6M

\$5.2M

\$4.8M

\$5.7M

\$4.5M

\$5.6M

\$45M

In September 2014, the City obtained legislative approval from the Commonwealth of Pennsylvania to implement a \$2-a-pack cigarette tax in an effort to provide additional funding to the School District of Philadelphia. The legislation

was in addition to the extension of the two percent sales tax, which grants the School District the first \$120 million of the one percent of the total share.

The Cigarette Tax was estimated to raise \$49 million in its first year and up to \$80 million annually in the following years, according to the School District's Action

Plan 3.0 and fiscal note attached to the approved state legislation. The sales tax extension guaranteed the School District

\$120 million, with any remaining amount going to the City's pension fund. These two taxes together are supposed to generate \$170 million in Fiscal Year 2015 and close to \$200 million in the following years.

Yearly Cigarette Tax revenues have totaled \$45 million. With monthly revenues averaging \$5.6 million and one month remaining in the fiscal year, this tax category is on pace to meet its first-year projection. However, under the current monthly average it is estimated that the School District will receive at most \$67 million, which is \$13 million less than originally anticipated.

Upon further review of the Cigarette Tax collections, it was determined that the Commonwealth has charged the School District so far this year a total

MONTHLY HOME SALE DATA

of \$686,000 for administrative costs associated with personnel, travel and office space to support program operations. This is an average of \$86,000 a month that the School District does not receive.

The redirected Sales Tax revenue to the School District recorded from September 2014 through May 2015 has totaled \$101 million. The School District anticipated receiving \$120 million this year to budget projections. With revenues still to be recorded for the fiscal year, it is uncertain if the projected amount will be realized.

In addition, while monthly collections to the City and School District are equal payments, the revenues recorded in the City's General Fund are \$5 million less for the year due to refunds made to the Philadelphia Industrial Development Corporation.

| | Yearly Sales Tax Revenues (July - May) City vs. School District - amounts in millions | | | | | | | | | | | |
|----------|---|--------|--------|---------|--------|--------|--------|--------|--------|--------|---------|---------------|
| | July | Aug. | Sept. | Oct. | Nov. | Dec. | Jan. | Feb. | March | April | May | SeptMay Total |
| City | \$22.3 | \$22.2 | \$10.8 | \$10.47 | \$11.6 | \$10.5 | \$11.3 | \$11.4 | \$10.8 | \$8.32 | \$10.1 | \$95.29 |
| SD* | - | - | \$11.2 | \$10.50 | \$11.7 | \$10.5 | \$11.3 | \$11.4 | \$10.8 | \$8.97 | \$14.30 | \$100.67 |
| Diff. \$ | - | - | \$0.4 | \$0.03 | \$0.1 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.65 | \$4.2 | \$5.38 |

*PA Treasurer started remitting School District's portion of Sales Tax Revenue in September. Amounts recorded in the City's General Fund are less due to PIDC refunds.

May 2015 - Ton 10 Sales by Zincode

| May 2015 - Top 10 Sales by Zipcode | | | | | | | |
|------------------------------------|-------|-------------------------------|--------------------------------|--|--|--|--|
| ZIP Code | Sales | % of Sales from Bank Owned | % of Sales from Short Sales | | | | |
| 19146 | 111 | 2.70% | 0.00% | | | | |
| 19148 | 80 | 1.30% | 0.00% | | | | |
| 19147 | 76 | 0.00% | 0.00% | | | | |
| 19125 | 64 | 0.00% | 0.00% | | | | |
| 19128 | 55 | 3.60% | 3.60% | | | | |
| 19145 | 46 | 2.20% | 4.30% | | | | |
| 19130 | 45 | 2.20% | 0.00% | | | | |
| 19149 | 42 | 9.50% | 4.80% | | | | |
| 19103 | 41 | 0.00% | 0.00% | | | | |
| 19124 | 38 | 10.50% | 2.60% | | | | |

Based on information from TREND for May 2015.